



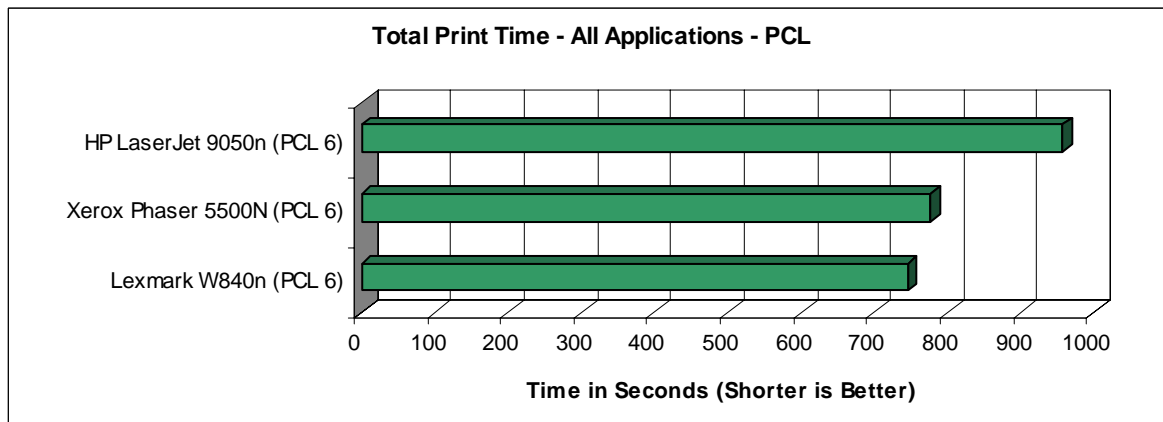
QualityLogic Inc. – Test Report

Lexmark's new W840n up to 99 percent faster than competitors

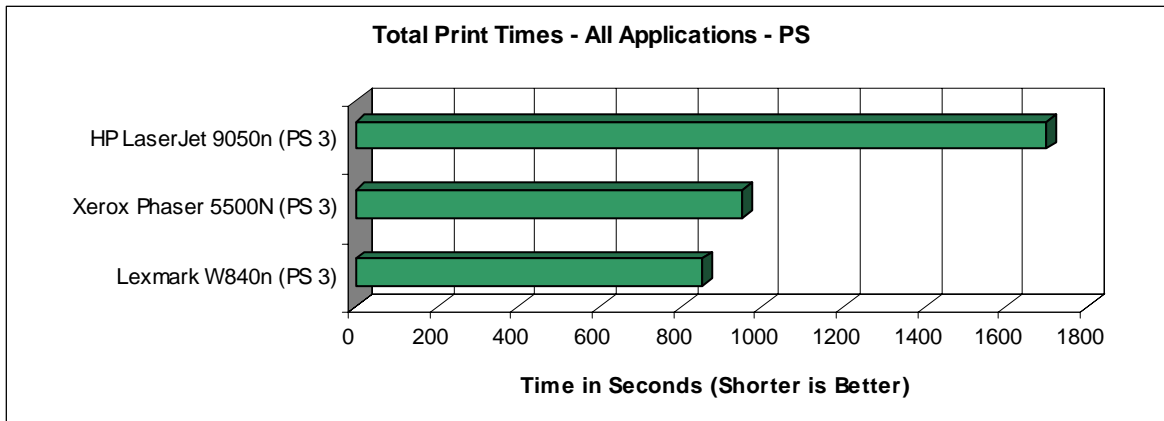
June 2005 - QualityLogic Inc., a leading independent test firm, was recently commissioned by Lexmark International Inc. to conduct tests to compare the performance of the Lexmark W840n printer to the Xerox Phaser 5500N and the HP LaserJet 9050n. All printers were tested using the latest available, highest function level drivers that supported the PCL and PostScript datastreams for each respective manufacturer.

Lexmark's W840n measured faster than the competitive printers for both the PCL and PostScript datastreams. The following paragraphs and charts represent the results for each datastream.

When comparing the total print times of all test files while using the PCL datastream, the Lexmark W840n measured 4 percent faster than the Xerox Phaser 5500N and 28 percent faster than the HP LaserJet 9050n.



When comparing the total print times of all test files while using the PostScript datastream, the Lexmark W840n measured 12 percent faster than the Xerox Phaser 5500N and 99 percent faster than the HP LaserJet 9050n.



QualityLogic selected the test files and methodology for this study using the PageSense 4.2 Business Suite for Office XP. QualityLogic's PageSense printer performance test tool is an industry standard that is used in *PC Magazine's* printer performance test reviews. The PageSense 4.2 Business Suite contains monochrome and color test files of varying complexity for Microsoft Office XP, Internet Explorer 6.0, Adobe Acrobat 6.0, and Photoshop 7.0.

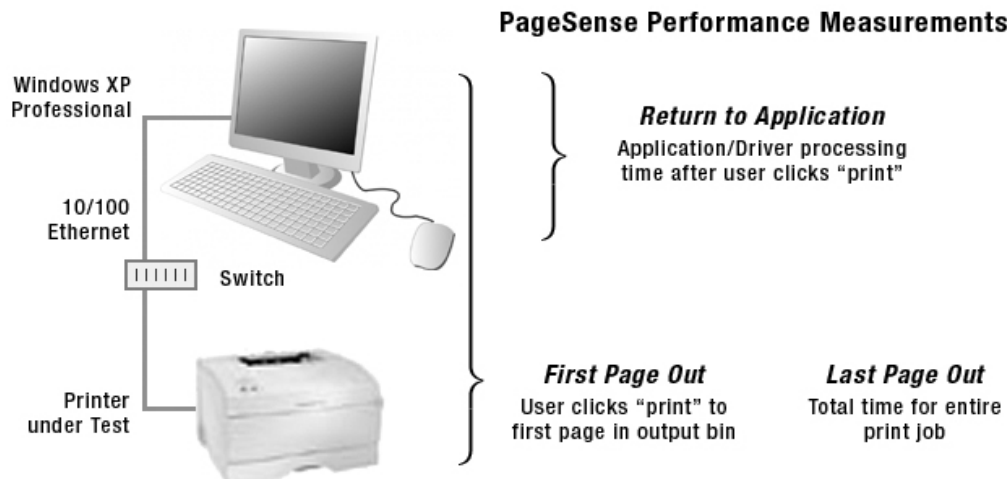
Methodology

PageSense uses an automated process for printing and recording time measurements using a smart paper-sensing unit. Accurate performance data is logged into a database automatically. Each printer is run with the same network configuration. Each file is run twice to ensure a total print time measurement variation no greater than 5 percent. The Business Suite test files selected by QualityLogic are a subset of the standard PageSense 4.2 test files and are intended to replicate the type of files printed by the typical business customer. Lexmark identified the test group of printers based on comparable price and target markets. Performance tests that use different printer firmware versions, drivers, test files, or test computers may generate results different from those in this report. The test results were provided by QualityLogic. Testing was performed under laboratory conditions and your results may vary.

Configuration

Testing was performed with applications running on a Dell Optiplex GX270 3.2 GHz Pentium 4 Windows XP Professional client with 1.0 GB of RAM. The client and the printer were attached via a 10/100 Mbps switch. Each printer was tested at its respective standard printer memory configuration. The Lexmark W840n had 256 MB of installed memory, the Xerox Phaser 5500N had 128 MB, and the HP LaserJet 9050nn had 128 MB.

All printers and printer drivers were configured to their default settings. The Lexmark W840n used PCL 6 and PostScript level 3 datastreams. Both competitors used PCL 6 and PostScript level 3 datastreams. Detailed printer specifications may be obtained from the respective printer manufacturer's web sites.



About QualityLogic

QualityLogic Inc. is a Software Quality Services and Test Tools Company, with a focus on Imaging and Telecommunications industries. QualityLogic's target markets are companies that develop and market printers, multifunction peripherals, facsimile devices, and client-based and mobility software. The company's testing services and related tools focus on the conformance, performance, and interoperability testing needs of its customers, from low level firmware testing, to high level multi-tier application testing. Visit QualityLogic's web site, www.qualitylogic.com, or call 800-436-6292, Ext 35.

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For additional information about PageSense, see

http://www.qualitylogic.com/genoa_test_tools/performance/pagesense.html