



2006 Pick of the Year

Outstanding Networked Personal Monochrome Printer, Spring 2006



Lexmark E120n



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Ideally suited for individual users and small workgroups, the 20-ppm Lexmark E120n earned a Spring 2006 BLI "Pick of the Year" award for "Outstanding Networked Personal Monochrome Printer." Providing an outstanding performance in BLI's rigorous lab tests, the E120n demonstrated perfect reliability, excellent ease of use and very good output quality. The highly reliable unit completed BLI's 5,000-impression durability test without requiring any service or experiencing a single misfeed.

Offering 600-x-600-dpi resolution and an enhanced resolution mode of 1200 Image Quality, the E120n produced very good output for all types of print jobs evaluated. BLI test technicians noted that text was crisp and cleanly formed, with no toner spray visible. In addition, the lines forming the circumference of circles were of consistent line weight, with no evidence of drop-out, and diagonal lines were smooth and well-formed, with no signs of stair-stepping. Solid output was rated excellent.

In addition to its admirable print quality, the E120n gave the best performance of any device in its class in BLI's 19-page job-stream test suite, proving to be highly productive.

"The Lexmark E120n is an excellent choice for low-volume users in need of a networked laser printer," said Tony Maceri, senior test technician for BLI. "In spite of its compact design, this device provides great efficiency, very good image quality and excellent ease of use. And with the included status utility and MarkVision Professional, it is extremely easy for administrators to monitor and manage the device on the network."

The Lexmark E120n is also very easy to set up and manage, thanks to the included software. Users will be up and running with six clicks of the mouse; the software on the CD automatically creates the port and installs the well-laid-out PCL print driver. MarkVision Professional provides extensive device status and print job status monitoring capabilities. Feedback is also available via a status window, accessible from the print driver, that provides pop-up messages for warnings and

errors. In addition, procedures for replacing the toner and drum were clean and straightforward; loading paper and removing misfeeds were also very simple.

"The Lexmark E120n is a fast, reliable option for personal users, as well as those in small workgroups," said Marty Canning, vice president and general manager of worldwide marketing and North America for Lexmark's Printing Solutions and Services Division. "We are very pleased by the recognition it has received from Buyers Lab."

With an estimated street price of \$149, the Lexmark E120n is one of the lowest-priced networked personal monochrome laser printers to include a standard PCL driver and its supplies cost per page is competitive. BLI recommends the Lexmark E120n for personal users and small workgroups with monthly print volumes of up to 3,000 impressions.

About BLI's Picks of the Year

Twice a year with its "Pick of the Year" awards, BLI gives special recognition in each category to those products that provided the most outstanding performances in BLI's exhaustive lab tests.

BLI's awards stand alone in that they are based on a rigorous battery of lab tests that takes approximately two months to complete and includes an extensive durability test, during which each unit is run at the manufacturer's maximum recommended monthly volume. BLI's durability test is unique among office product evaluations and uniquely qualifies BLI to assess reliability, which is a critical factor for buyers and IT directors, given that virtually all of the products are designed for use on networks.

In addition to assessing reliability, in terms of the number of service calls and PM (preventive maintenance) calls required, as well as misfeed frequency, BLI's comprehensive evaluation includes an assessment of copy and print quality, productivity, ease of use and economy, as well as connectivity issues such as feedback to workstations, administrative utilities, print drivers, multi-tasking and scanning solutions. Each product that successfully passes BLI's lab test earns BLI's "Recommended" or "Highly Recommended" seal and a BLI "Certificate of Reliability" and qualifies as a "Pick" award contender. Consequently, a BLI "Pick of the Year" is a hard-earned award that buyers and IT directors can trust to better guide them in their acquisition decisions.

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