



**PAGE
PLUS**
solutions

Let Lexmark go to work for you.

What is a Page Plus Solution?



Page Plus takes the complexity out of managing your printing and copying needs. There are no click charges, no meters to read, and no locked in service contracts. Lexmark's approach is simple and uncomplicated. We bundle together the hardware, supplies and onsite services into one affordable fixed price.

Every Page Plus Solution includes a multifunction printer with enough genuine Lexmark supplies and onsite warranty to last for 3 years.* Plus, you have the option to either purchase or lease the solution. The choice is yours!

It is available on our X64x series, X85x series, X782e colour MFP, and the X94x colour MFP series. Multifunction printers that let you print, copy, fax, and scan - all from one device.



*Based on average monthly volumes detailed on the terms and conditions page.

Why is a Page Plus Solution right for you?



LOWER COST

Experience increased savings and cost control by purchasing everything you need to cover your printing costs up front! With Page Plus, you can save up to 23% in comparison to a single item purchase.

LETTER AND LEGAL CAPABLE	SINGLE ITEM PURCHASE	PAGE PLUS SOLUTION	SAVINGS WITH PAGE PLUS
X642e Includes supplies and 3 year onsite warranty 53A3387	\$3,571	Buy for \$3,000* or lease starting from \$94 a month.	\$571 or 16%
X644e Includes supplies and 3 year onsite warranty 53A2873	\$6,170	Buy for \$5,125* or lease starting from \$161 a month.	\$1,045 or 17%
X646e Includes supplies and 3 year onsite warranty 53A2874	\$7,244	Buy for \$6,000 or lease starting from \$188 a month.	\$1,245 or 17%
X646ef Includes supplies and 3 year onsite warranty 53A3388	\$10,200	Buy for \$8,725 or lease starting from \$274 a month.	\$1,457 or 14%
X646em Includes supplies and 3 year onsite warranty 53A3389	\$10,021	Buy for \$8,525 or lease starting from \$267 a month.	\$1,496 or 15%
X646es Includes supplies and 3 year onsite warranty 53A3390	\$10,021	Buy for \$8,525 or lease starting from \$267 a month.	\$1,496 or 15%
X646dte Includes supplies and 3 year onsite warranty 53A2875	\$9,539	Buy for \$7,650 or lease starting from \$240 a month.	\$1,889 or 20%

*Based on average monthly volumes detailed on the terms and conditions page. All prices are estimated Canadian street price. Dealer price may vary.

Why is a Page Plus Solution right for you?



UP TO TABLOID CAPABLE	SINGLE ITEM PURCHASE	PAGE PLUS SOLUTION	SAVINGS WITH PAGE PLUS
X782e Includes supplies and 3 year onsite warranty 53A3954	\$30,910	Buy for \$24,425 or lease starting from \$766 a month.	\$6,485 or 21%
X850e Includes supplies and 3 year onsite warranty 53A2876	\$19,021	Buy for \$14,625 or lease starting from \$459 a month.	\$4,396 or 23%
X852e Includes supplies and 3 year onsite warranty 53A2877	\$19,887	Buy for \$15,325 or lease starting from \$481 a month.	\$4,573 or 23%
X854e Includes supplies and 3 year onsite warranty 53A2878	\$21,133	Buy for \$16,275 or lease starting from \$511 a month.	\$4,858 or 23%
X940e Includes supplies and 3 year onsite warranty 53A3955	\$57,025	Buy for \$43,925 or lease starting from \$1378 a month.	\$9,2634 or 17%
X945e Includes supplies and 3 year onsite warranty 53A3956	\$74,312	Buy for \$55,700 or lease starting from \$1747 a month.	\$13,426 or 19%

CONVENIENCE

No more placing orders or running out of supplies. With Page Plus you will already have everything you will need onsite to properly operate and maintain your printer for up to 3 years, with a Lexmark technician by your side.



Why is a Page Plus Solution right for you?



QUALITY

Quality is guaranteed with genuine Lexmark supplies - True. Image. Always.

TRUE.

Lexmark supplies are exclusively designed - from conception - for your Lexmark MFP. That means each original product performs reliably with unparalleled quality. Using genuine Lexmark supplies provides the best value for your investment.

IMAGE.

At Lexmark, we believe in making great impressions. That's why our supplies are engineered to create documents with the crispness and quality to meet the highest professional standards. Lexmark understands the toner technology and how to make it work for you.

ALWAYS.

Lexmark supplies are designed to provide dependable performance, page after page, year after year.* Rugged, rigorous, demanding test procedures push Lexmark supply products to the limits. Ensuring even our most demanding customers experience exceptional, original quality. You can count on Lexmark.

*With proper storage in office conditions.

Why is a Page Plus Solution right for you?



PEACE OF MIND

With a 3 year onsite warranty, take comfort that your technology investment is covered.** The 3 year onsite warranty service is provided at your location during the contracted period. Your certified service provider or Lexmark technician will arrive to perform the repair on the next business day.

We offer toll-free technical support with extended weekday and weekend hours.

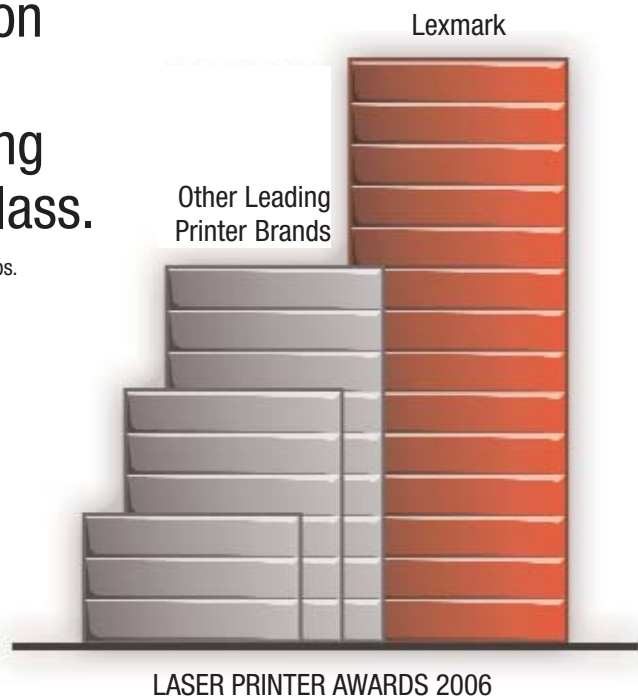
Our certified service technicians meet stringent standards on printer products, assuring effective performance of service tasks.

Only genuine Lexmark parts are used by our technicians assuring dependable repair and optimum performance.

We have award-winning remote diagnostic capabilities to help pinpoint a problem and provide the technician with information for prompt resolution, maximizing printer availability.

Our laser printers won
MORE AWARDS
than any other leading
printer brand in their class.

Based on testing at the top US independent test labs.



**Warranty for X850e, X852e, and X854e are based on time or volume. Please see terms and conditions for full details.

How do I buy or lease a Page Plus Solution?



PURCHASE:

To purchase a Page Plus Solution simply contact your Value Added Reseller (VAR) or call 1-800-LEXMARK.

LEASE:

If you would prefer to lease, Lexmark Canada Inc. has partnered with MCAP Leasing Limited to obtain competitive financing terms or you can discuss financing with your VAR, bank or finance company of your choice.

If you would like to apply for financing from MCAP Leasing Limited, go to www.lexmark.ca/mfp/pageplus to print off the credit application. Complete the form, sign it and fax it back to 1-800-665-8289. MCAP will notify you of the credit response, normally within 4 business hours.

Upon credit approval, MCAP will facilitate the documentation, send it out to you by email or courier it for your review and signature. MCAP will send out an instruction sheet instructing where to sign and what to include, such as a cheque for first and last payment including taxes.

Upon MCAP receiving the completed documentation, MCAP will notify your VAR to release the equipment, and the VAR will coordinate delivery with you. Once you receive the equipment, MCAP will confirm delivery with you and request your signature on the Equipment Acceptance document to commence the lease.

The lease will start and MCAP will send you a signed copy of the lease for your files. If you have any questions, please contact Joe Suriano at 1-800-263-5137, ext. 3704 or email joseph.suriano@mcap.com.



PRICING

(Pricing schedule on pages 2-3.)

These figures were calculated based on the following:

1. Monthly print volumes (includes copies and fax prints) of;

X642e	2,600 pages per month	X782e	11,000 pages per month
X644e	6,500 pages per month	X850e	25,000 pages per month
X646e	8,500 pages per month	X852e	26,500 pages per month
X646ef	11,000 pages per month	X854e	28,000 pages per month
X646em	11,000 pages per month	X940e	15,000 pages per month
X646es	11,000 pages per month	X945e	20,000 pages per month
X646dte	11,000 pages per month		

2. A monthly scan (includes fax out) volume of 25% of the total monthly page volume.
3. A printed page is defined as one side of an 8.5" x 11" page.
4. A scanned page is defined as a one 8.5" x 11" page.
5. All toner cartridge yields are based on 5% page coverage of a standard 8.5" x 11" page.
6. All street prices are estimated in Canadian dollars. VAR prices may vary.
7. Leasing prices are based on estimated Canadian street prices with rates applied that were obtained from MCAP Leasing Limited and are valid as of May 25th, 2007. Lease rates from other institutions may vary.

WARRANTY

Lexmark onsite warranty service is provided at the customer's location during the contracted period. A Lexmark Authorized Service Provider technician will arrive to perform the repair on the next business day given two provisions:

1. The customer calls the Lexmark Technical Support Centre at 1-800-539-6275 and the call is dispatched by 5:00 p.m. EST, and
2. The service location is within an 80 km radius of a Lexmark Authorized Service Centre, (LASC).

If either of these provisions does not hold true, add one (1) business day to the onsite response time.

Please note that the extended onsite warranty on the X850e, X852e, and X854e carry a time or volume limitation - 3 years from purchase date or 1.8 million impressions - whichever occurs first.

Frequently Asked Questions.



Q. What is a Page Plus Solution?

A. Every Page Plus Solution includes a multifunction printer with enough genuine Lexmark supplies to last you for 3 years based on usage levels defined in the Terms and Conditions, and the peace of mind of a 3 year onsite warranty.

A Page Plus Solution can:

Lower the total cost of ownership.

Improve cash flow.

Increase efficiency of business operations.

Lower the cost of supplies.

Ensure reliability and outstanding print quality with Lexmark genuine supplies.

Q. Why choose a Page Plus Solution over a single item purchase?

A. Page Plus is a more cost effective solution. By bundling the warranty and purchasing your consumables up front you can save between 15% to 25% compared to purchasing each item separately. Also you can increase your productivity because you already have everything you need to properly manage the print device for 3 years.

Q. How do I know which Page Plus Solution is best for my needs?

A. Since there are a variety of factors that can influence your choice, we suggest that you contact your VAR. They would be happy to review the 13 Page Plus offerings based on your needs and make a recommendation. If you currently do not have a VAR and would like assistance, call 1-800-LEXMARK.

Q. How is the number of print cartridges determined?

A. The number of print cartridges is based on expected monthly printed volumes for each device and at 5% page coverage of toner. Monthly page volumes for each model are as follows:

X642e	2,600 pages per month	X782e	11,000 pages per month
X644e	6,500 pages per month	X850e	25,000 pages per month
X646e	8,500 pages per month	X852e	26,500 pages per month
X646ef	11,000 pages per month	X854e	28,000 pages per month
X646em	11,000 pages per month	X940e	15,000 pages per month
X646es	11,000 pages per month	X945e	20,000 pages per month
X646dte	11,000 pages per month		

Frequently Asked Questions.



Q. What happens if I require more toner cartridges than provided?

A. If your monthly page volumes are higher than what is offered, consider purchasing the next model in the series which provides for higher monthly volumes. If after purchase you require more cartridges than initially provided, simply call your VAR to purchase additional supplies. The cost of any additional supplies purchased is outside the Page Plus Solution price and will be an additional charge to you.

Q. What happens if I don't use all the cartridges after 3 years from the purchase date?

A. We recommend that you keep the printer and purchase a 4th year of onsite warranty protection from your local VAR or Lexmark (1-800-LEXMARK).

Q. What's included in my Page Plus Solution?

A. Here is a complete list by part number of the exact contents of each Page Plus Solution.

53A3387 - contains an X642e mono MFP printer with 4 high yield return toner cartridges (21k) and a 3 year onsite warranty, (assumes 2,600 pages a month for 36 months).

53A2873 - contains an X644e mono MFP printer with 7 high yield return toner cartridges (32k) and a 3 year onsite warranty, (assumes 6,500 pages a month for 36 months).

53A2874 - contains an X646e mono MFP printer with 9 high yield return toner cartridges (32k) and a 3 year onsite warranty, (assumes 8,500 pages a month for 36 months).

53A3388 - contains an X646ef mono MFP printer, MFP adjustable stand, 12 high yield return toner cartridges (32k), 1 maintenance kit, and a 3 year onsite warranty, (assumes 11,000 pages a month for 36 months).

53A3389 - contains an X646em mono MFP printer, MFP adjustable stand, 12 high yield return toner cartridges (32k), 1 maintenance kit, and a 3 year onsite warranty, (assumes 11,000 pages a month for 36 months).

53A3390 - contains an X646es mono MFP printer, scanner stand for 4600, T printer stand, 12 high yield return toner cartridges (32k), 1 maintenance kit, and a 3 year onsite warranty, (assumes 11,000 pages a month for 36 months).

53A2875- contains an X646dte mono MFP printer, stability enhanced castor base, spacer cabinet, 12 high yield return toner cartridges (32k), 1 maintenance kit, and a 3 year onsite warranty, (assumes 11,000 pages a month for 36 months).

Frequently Asked Questions.



53A3954- contains an X782e colour MFP printer, 26 black high yield return toner cartridges (15k), 16 cyan high yield return toner cartridges (15k), 16 magenta high yield return toner cartridges (15k), 16 yellow high yield return toner cartridges (15k), 3 ITU maintenance kits, 2 scanner separation roll pads, 2 fuser maintenance kits, and a 3 year onsite warranty, (assumes 11,000 pages a month for 36 months).

53A2876- contains an X850e mono MFP printer, installation, 29 high yield return toner cartridges (30k), 18 photoconductor kits, 4 printer maintenance kits, 2 scanner maintenance kits and a 3 year onsite warranty, (assumes 25,000 pages a month for 36 months).

53A2877- contains an X852e mono MFP printer, installation, 31 high yield return toner cartridges (30k), 15 photoconductor kits, 3 printer maintenance kits, 2 scanner maintenance kits and a 3 year onsite warranty, (assumes 26,500 pages a month for 36 months).

53A2878- contains an X854e mono MFP printer, installation, 33 high yield return toner cartridges (30k), 13 photoconductor kits, 3 printer maintenance kits, 2 scanner maintenance kits and a 3 year onsite warranty, (assumes 28,000 pages a month for 36 months).

53A3955- contains an X940e colour MFP printer, 15 black high yield return toner cartridges (36k), 15 cyan high yield return toner cartridges (22k), 15 magenta high yield return toner cartridges (22k), 15 yellow high yield return toner cartridges (22k), 1 transfer belt maintenance kit, 10 black photoconductors, 6 colour photoconductors, 6 fuser maintenance kits, and a 3 year onsite warranty, (assumes 15,000 pages a month for 36 months).

53A3956- contains an X945e colour MFP printer, 20 black high yield return toner cartridges (36k), 20 cyan high yield return toner cartridges (22k), 20 magenta high yield return toner cartridges (22k), 20 yellow high yield return toner cartridges (22k), 2 transfer belt maintenance kits, 13 black photoconductors, 9 colour photoconductors, 8 fuser maintenance kits, 1 ADF maintenance kit, and a 3 year onsite warranty, (assumes 20,000 pages a month for 36 months).

Q. [How do I arrange to have the X85xe & X94xe models installed?](#)

A. Once you receive the product, simply call 1-800-LEXMARK to arrange a convenient installation time. Please note that prior to the technician arriving, the packaged product will need to be brought to the installation area. The technician will then unpack the product and connect the components so that when they are complete, and the device is ready to make a stand-alone copy. Installation does not include connection to your network or fax.

Q. [What if I require additional services to integrate the Page Plus Solution on my network?](#)

A. This service can be arranged by either your VAR or by Lexmark (1-800-LEXMARK), for an additional fee. Please contact your VAR if you are interested in this option.



FINANCING

Q. Can I purchase a Page Plus Solutions bundle outright?

A. Yes. Contact your local VAR or your Lexmark sales representative if you are interested in this option.

Q. If I chose to lease, how would I get credit approval from MCAP Leasing Limited?

A. An MCAP credit application is available at www.lexmark.ca/mfp/pageplus for you to print off, complete and fax back to MCAP. MCAP Leasing will process your credit application. If MCAP requires any additional information, they will contact you directly. Either your VAR or MCAP Leasing Limited will inform you of the status of your application within 4 business hours.

Q. What happens to the equipment at the end of the lease agreement?

A. It will depend on the choice you make regarding the lease structure. You can (i) choose a Fair Market Value purchase option where you can purchase the equipment from MCAP Leasing Limited for the then determined Fair Market Value, renew the lease for a 12 month period, upgrade to a newer Lexmark product, or you may return the equipment to MCAP. You can (ii) purchase the equipment from MCAP Leasing Limited for \$10 Buyout.

Q. What is Fair Market Value?

A. Fair Market Value (FMV), is an End of Term Purchase Option allowing you to purchase the equipment at the end of the term. The FMV is determined by MCAP Leasing at the current valuations at the end of the term of your lease agreement. Monthly payments for this option are typically lower than selecting \$10 Buyout lease structure, although the End of Term Purchase price is typically higher.

Q. What is the \$10 Buyout?

A. The \$10 Buyout is an End of Term Purchase Option for customers who anticipate that they will want to purchase the product at the end of the term. monthly payments for this option are typically higher than the FMV although the End of Term Purchase price is typically lower.

Q. What is the length of a Page Plus Solution term?

A. Currently we offer only a 36 month term.



SERVICES

Q. What services and supplies are included with a Page Plus Solution?

A. A predetermined number of toner cartridges and maintenance kits (if applicable) are included in your bundle. If your Page Plus Solution includes a maintenance kit, simply call 1-800-LEXMARK and an authorized service technician will come and install the new one for you are required. And lastly, you will enjoy a 3 year onsite, next business day warranty.

Q. What level of service can I expect with a Page Plus Solution?

A. Professional Lexmark onsite warranty service is provided at the customer's location during the contracted period. Your authorized service provider or Lexmark technician will arrive to perform the repair on the next business day given two provisions:

1. The customer calls the Lexmark Technical Support Centre at 1-800-539-6275 and the call is dispatched by 5:00 p.m. EST, and
2. The service location is within an 80 km radius of a Lexmark Authorized Service Centre, (LASC).

Note:

- i. Onsite service is not available for the following locations: Yukon Territories, Northwest Territories, and Baffin Island.
- ii. If either of these provisions does not hold true, then add one (1) business day to the onsite response time.