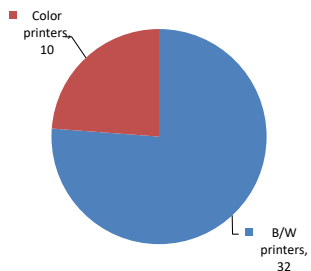


Please find enclosed a snap shot of your school's printer environment. The printer breakdown and data encompasses only the printers we can see on your network. You may have additional printers that are locally connected (e.g. USB attached), but those are not included in this breakdown.

Chart 1 – School Printer Breakdown

This provides your school's enrollment, along with the number of printers, including the distribution between B/W and color printers.

Color/Mono Device Breakdown



HIGH SCHOOL FOR EXCELLENCE

Enrollment	190
B/W printers	32
Color printers	10
Total printers	42

From the list provided on page 3 are all of your printers represented? If not, how many are missing Providing Lexmark the asset data that is missing will allow us to give you a more accurate picture of your printer environment.

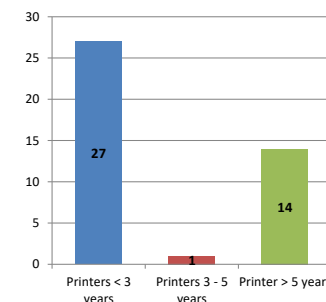
Do you know how many printers you have in your main office, compared to the number of people who sit in the main office?

Reducing the number of devices and using the most efficient models in the right locations can help your school save money.

Chart 2 – Printer Age Statistics

Here we show the average age of your printers and show the distribution among 3 age categories; under 3 years old, 3-5 years old and over 5 years old.

Printer Age Statistics



Printer Age Statistics

Average Age (years)	4
Printers < 3 years	27
Printers 3 - 5 years	1
Printer > 5 years	14

The age of your printer fleet plays a large role in your annual printer maintenance and toner cost. The DOE only supports printers 6 years and younger.

Once the warranty expires and the age of your device exceeds 6 years, maintenance and repairs become very costly.

New printers have higher toner yields than older printers, resulting in lower cost per page which saves money.

Newer printers are Energy Star compliant and have advanced eco settings which help reduce energy usage and saves money.

Glossary

B/W - Black and White Printing Only

Color - Color or Black and White Printing

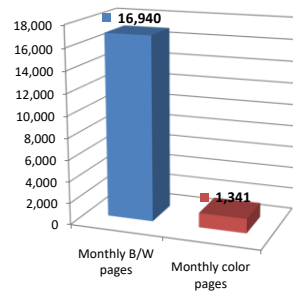
Duplex - Printing on both sides of the paper.

Simplex - Single Sided Printing

Chart 3 – Volume of Pages Printed

This provides your printed page volumes for the previous month for both B/W and color print jobs. In addition, a utilization percentage is calculated by comparing your print volume for each printer to the maximum monthly volume capacity for that printer model.

Color/Mono Pages Printed



Volume of pages printed

Monthly B/W pages	16,940
Monthly color pages	1,341
Total monthly pages	18,281
Color page %	7%
Utilization %	3%

Do you know if all of your printers are being used and how much?

Knowing where volumes are created helps identify areas for consolidation and helps you select the most efficient printers for replacement.

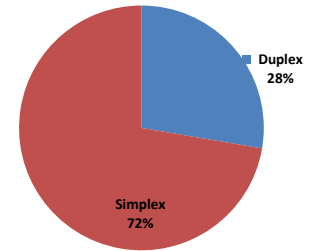
Are you printing a large amount of color volume?

Controlling color volume, which typically costs more than black and white, can help your school save money.

Chart 4 – Duplex Breakdown

This section shows the percentage of duplexed (double-sided) pages printed along with your duplex opportunity. Duplex opportunity is the total number of pages that could be printed duplex and does not include single page documents. Keep in mind, only the newer printers report duplex statistics. The duplex opportunity shows the prior month's print volume, from the printers with duplex statistics, that could have been duplexed.

Duplex Vs. Simplex



Duplex breakdown

Duplex opportunity	1,206
Duplex	28%

Did you know that your printers are able to print on both back and front of the page?

Increasing your school's use of double sided printing helps reduce your environmental impact and will help your school save money.

The average duplex rate for the NYC DOE is 14%

A modest improvement in duplex of 10% would reduce the carbon footprint by over 435,000 pounds of CO₂ per year, and save the DOE over \$78,000 in paper costs annually.

Lexmark printers 6 years and younger all have duplex capability. The following duplex initiatives can reduce paper consumption and save money:

Setting duplex as your default setting on your printer

Educating end users about the benefit of duplex printing.

For more information on how the DOE is focused on Sustainability check:

<http://schools.nyc.gov/community/facilities/sustainability/about/>

Actions you can take to Save your School Money

- Use highest yield toner whenever possible to lower the cost per page.
- Consider replacing printers over 6 years old to optimize eco-friendly printer environment.
- Duplex multiple page documents when possible to reduce paper usage.

Printer details

Model	Serial Number	Age in Years	Utilization	ATS Printer	Avg Mono Pages	Avg Color Pages	Avg Monthly Volume
CSS10DE	502737945G6K2	2	2%		13	137	150

CS510de	5027089461B4N	4				
CS510de	5027059464TTK	6	10%	709		709
CS510DE	502737945G6HP	2				
CS510DE	502737945G6HV	2	35%	1675	804	2479
CS510DE	502746946RR8G	2				
CS510DE	502746946RR6T	2	2%	43	101	144
CS510DE	502748945RXVK	2	39%	2698		2698
CX510DE	752747946RDGY	2	4%	41	260	301
CX510DE	752747946RD5Y	2	1%	28	39	67
MS510DN	70157GHH1DKHP	3	1%	Yes	186	186
MS510DN	70157GHH1DKM8	3	4%	Yes	513	513
MS510DN	45147GHH4DFLG	2				
MS510DN	45147GHH4DFLL	2	35%	4941		4941
MS510DN	45147GHH4DFLX	2	8%	1089		1089
MS510DN	45147GHH4DFL7	2				
MS510DN	45147GHH4DFL9	2				
MS510DN	45148PHH4P39M	2				
MS510DN	701545LM0N3F5	5	1%	101		101
MS621DN	4600820004MLK	1	4%	868		868
MS621DN	4600820004MM4	1	3%	573		573
MX421ADE	70179012089TY	1				
MX421ADE	7017907308Y40	1	8%	794		794
MX421ADE	7017907308Y4W	1				
MX511DHE	70157GHH1MX4Y	2				
MX511DHE	70157GHH1MW7Z	2	10%	1167		1167
MX511DHE	70157GHH1MX6C	2	9%	1066		1066
MX511DHE	70157GHH1MX73	2				
MX511DHE	70157GHH1MX3K	2	4%	435		435
MX722ADHE	7464818020188	1				
T640	7911PB1	10		Yes		
T640n	7911P6Y	13		Yes		
T640n	7911PFX	13		Yes		
T650n	7953ZKY	8				
T650n	794CMBC	9				
T650n	795HG70	7				
T650n	795C8CH	7				
T650n	793XKP9	10				
T650n	793T1WK	9				
T650n	793096H	11		Yes		
T650n	794CM9G	9		Yes		
X656de	793FFYW	10		Yes		

<< End of Data >>

For more information regarding this snapshot, please contact your Lexmark team

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