

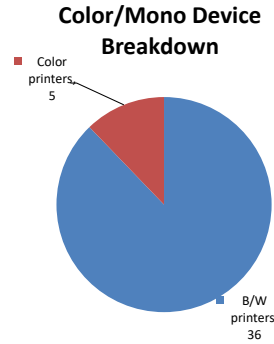
Please find enclosed a snap shot of your school's printer environment. The printer breakdown and data encompasses only the printers we can see on your network. You may have additional printers that are locally connected (e.g. USB attached), but those are not included in this breakdown.

Chart 1 – School Printer Breakdown

This provides your school's enrollment, along with the number of printers, including the distribution between B/W and color printers.

I.S. 5 - The Walter Crowley Intermediate School

Enrollment	1753
B/W printers	36
Color printers	5
Total printers	41



From the list provided on page 3 are all of your printers represented? If not, how many are missing Providing Lexmark the asset data that is missing will allow us to give you a more accurate picture of your printer environment.

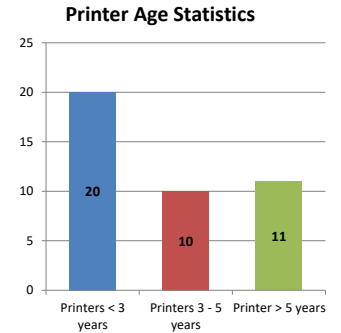
Do you know how many printers you have in your main office, compared to the number of people who sit in the main office? Reducing the number of devices and using the most efficient models in the right locations can help your school save money.

Chart 2 – Printer Age Statistics

Here we show the average age of your printers and show the distribution among 3 age categories; under 3 years old, 3-5 years old and over 5 years old.

Printer Age Statistics

Average Age (years)	4
Printers < 3 years	20
Printers 3 - 5 years	10
Printer > 5 years	11



The age of your printer fleet plays a large role in your annual printer maintenance and toner cost. The DOE only supports printers 6 years and younger.

Once the warranty expires and the age of your device exceeds 6 years, maintenance and repairs become very costly.

New printers have higher toner yields than older printers, resulting in lower cost per page which saves money.

Newer printers are Energy Star compliant and have advanced eco settings which help reduce energy usage and saves money.

Glossary

B/W - Black and White Printing Only

Color - Color or Black and White Printing

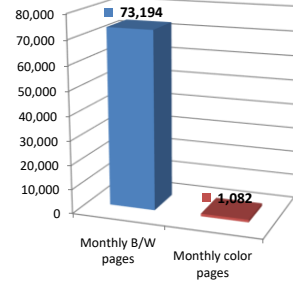
Duplex - Printing on both sides of the paper.

Simplex - Single Sided Printing

Chart 3 – Volume of Pages Printed

This provides your printed page volumes for the previous month for both B/W and color print jobs. In addition, a utilization percentage is calculated by comparing your print volume for each printer to the maximum monthly volume capacity for that printer model.

Color/Mono Pages Printed



Volume of pages printed

Monthly B/W pages	73,194
Monthly color pages	1,082
Total monthly pages	74,276
Color page %	1%
Utilization %	9%

[Do you know if all of your printers are being used and how much?](#)

Knowing where volumes are created helps identify areas for consolidation and helps you select the most efficient printers for replacement.

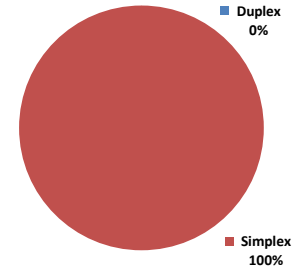
[Are you printing a large amount of color volume?](#)

Controlling color volume, which typically costs more than black and white, can help your school save money.

Chart 4 – Duplex Breakdown

This section shows the percentage of duplexed (double-sided) pages printed along with your duplex opportunity. Duplex opportunity is the total number of pages that could be printed duplex and does not include single page documents. Keep in mind, only the newer printers report duplex statistics. The duplex opportunity shows the prior month's print volume, from the printers with duplex statistics, that could have been duplexed.

Duplex Vs. Simplex



Duplex breakdown

Duplex opportunity	Info Not Available
Duplex	0%

[Did you know that your printers are able to print on both back and front of the page?](#)

Increasing your school's use of double sided printing helps reduce your environmental impact and will help your school save money.

[The average duplex rate for the NYC DOE is 14%](#)

A modest improvement in duplex of 10% would reduce the carbon footprint by over 435,000 pounds of CO₂ per year, and save the DOE over \$78,000 in paper costs annually.

[Lexmark printers 6 years and younger all have duplex capability. The following duplex initiatives can reduce paper consumption and save money:](#)

Setting duplex as your default setting on your printer

Educating end users about the benefit of duplex printing.

[For more information on how the DOE is focused on Sustainability check:](#)

<http://schools.nyc.gov/community/facilities/sustainability/about/>

Actions you can take to Save your School Money

- Use highest yield toner whenever possible to lower the cost per page.
- Consider replacing printers over 6 years old to optimize eco-friendly printer environment.
- Duplex multiple page documents when possible to reduce paper usage.

Printer details

Model	Serial Number	Age in Years	Utilization	ATS Printer	Avg Mono Pages	Avg Color Pages	Avg Monthly Volume
CSS10DE	502745946GP5N	3	2%		163	6	169

CX622ADE	7529836140VN1	1	7%		132	599	731
CX622ADE	7529901141P9D	1					
CX725DHE	75288490F3CC8	1	7%		1053	404	1457
E352dn	62234BT	11					
E352dn	6217YT7	12	6%		362		362
MS510DN	45147GHH3RXNG	3					
MS510DN	45146PHH3L0K0	3	0%		27		27
MS510DN	45147GHH402LR	2	7%		921		921
MS510dn	451457HH2H0F6	4	11%		1588		1588
MS510dn	451444HH1F275	5	27%		3815		3815
MS510dn	451455HH25VF2	5	6%		801		801
MS510DN	45147GHH3RXMF	3					
MS510DN	45147GHH3RXNC	3					
MS510DN	45147GHH3RXNV	3					
MS510DN	45147GHH3RXP0	3					
MS510DN	45147GHH3V03R	3					
MS510DN	45147GHH4H19L	2					
MS510DN	45148PHH4P791	2					
MS510DN	45147GHH4K6G6	2					
MS510DN	45147GHH4K64Y	2					
MS810DE	40637C6600418	3	89%		17717		17717
MS810DE	40637C660040Y	3	43%		8624		8624
MS810de	406336990D9KZ	4	28%		5591		5591
MS810de	40635C6600BRR	5	26%	Yes	5130		5130
MS810de	406336990D9KG	6	0%	Yes	47		47
MS810de	40635C6600C73	5	1%	Yes	269		269
MS810de	4063369907TNY	6	1%	Yes	233		233
MS811dn	406347990N7H2	5					
MX410de	701545LM0MHCL	5					
MX410DE	70156PLM16YTT	3	22%	Yes	2180		2180
MX410DE	70156PLM182HF	3		Yes			
MX511dhe	70155PHH0YWD0	4	58%		7011		7011
MX511dhe	70155PHH0Y6KV	4	120%		14438		14438
MX722ADHE	746493102255Z	0					
MX722ADHE	74649310226ZN	0					
T640n	792YT0X	11	9%		1259		1259
T650n	793YY39	10		Yes			
T650n	793RW91	10					
X646dte	7920D2K	11	6%	Yes	1619		1619
X748de	7526239441G3Z	5	3%	Yes	214	73	287

<< End of Data >>

For more information regarding this snapshot, please contact your Lexmark team

Lexmark Team

**CDW Team
CDW Sales Department – 800-705-4239**

Title	Name	E-Mail	Phone
Client Executive	Mindy Maher	mmaher@lexmark.com	212-880-2837
Site Operations	Mark Ennis	mennis@lexmark.com	908-210-3030
Systems Engineer	TBD	TBD	TBD

Title	Name	E-Mail	Phone
Sales Manager	John Skidmore	john.skidmore@cdwg.com	(866) 687-3187
Sales Operations	Jon Gray	jongray@cdw.com	(203) 851-7133
		NYCDOE@cdwg.com	