

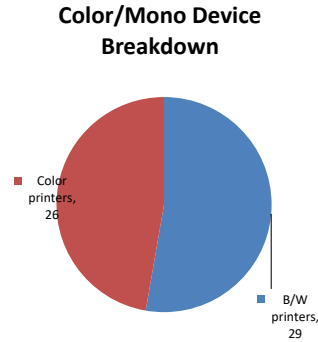
Please find enclosed a snap shot of your school's printer environment. The printer breakdown and data encompasses only the printers we can see on your network. You may have additional printers that are locally connected (e.g. USB attached), but those are not included in this breakdown.

Chart 1 – School Printer Breakdown

This provides your school's enrollment, along with the number of printers, including the distribution between B/W and color printers.

P. S. 110

Enrollment	978
B/W printers	29
Color printers	26
Total printers	55



From the list provided on page 3 are all of your printers represented? If not, how many are missing
Providing Lexmark the asset data that is missing will allow us to give you a more accurate picture of your printer environment.

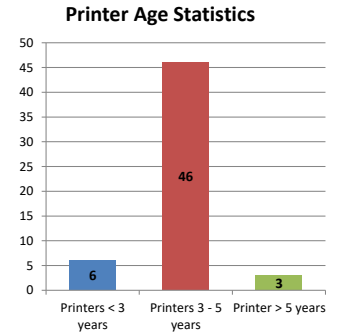
Do you know how many printers you have in your main office, compared to the number of people who sit in the main office?
Reducing the number of devices and using the most efficient models in the right locations can help your school save money.

Chart 2 – Printer Age Statistics

Here we show the average age of your printers and show the distribution among 3 age categories; under 3 years old, 3-5 years old and over 5 years old.

Printer Age Statistics

Average Age (years)	4
Printers < 3 years	6
Printers 3 - 5 years	46
Printer > 5 years	3



The age of your printer fleet plays a large role in your annual printer maintenance and toner cost. The DOE only supports printers 6 years and younger.

Once the warranty expires and the age of your device exceeds 6 years, maintenance and repairs become very costly.

New printers have higher toner yields than older printers, resulting in lower cost per page which saves money.

Newer printers are Energy Star compliant and have advanced eco settings which help reduce energy usage and saves money.

Glossary

B/W - Black and White Printing Only

Color - Color or Black and White Printing

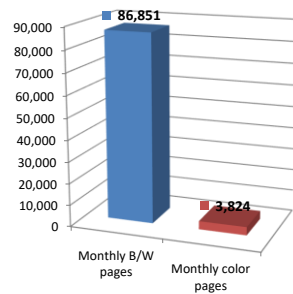
Duplex - Printing on both sides of the paper.

Simplex - Single Sided Printing

Chart 3 – Volume of Pages Printed

This provides your printed page volumes for the previous month for both B/W and color print jobs. In addition, a utilization percentage is calculated by comparing your print volume for each printer to the maximum monthly volume capacity for that printer model.

Color/Mono Pages Printed



Volume of pages printed

Monthly B/W pages	86,851
Monthly color pages	3,824
Total monthly pages	90,675
Color page %	4%
Utilization %	4%

[Do you know if all of your printers are being used and how much?](#)

Knowing where volumes are created helps identify areas for consolidation and helps you select the most efficient printers for replacement.

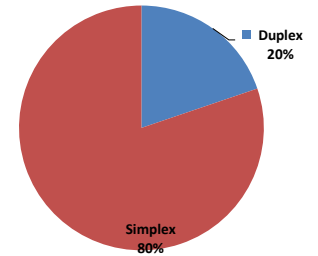
[Are you printing a large amount of color volume?](#)

Controlling color volume, which typically costs more than black and white, can help your school save money.

Chart 4 – Duplex Breakdown

This section shows the percentage of duplexed (double-sided) pages printed along with your duplex opportunity. Duplex opportunity is the total number of pages that could be printed duplex and does not include single page documents. Keep in mind, only the newer printers report duplex statistics. The duplex opportunity shows the prior month's print volume, from the printers with duplex statistics, that could have been duplexed.

Duplex Vs. Simplex



Duplex breakdown

Duplex opportunity	144
Duplex	20%

[Did you know that your printers are able to print on both back and front of the page?](#)

Increasing your school's use of double sided printing helps reduce your environmental impact and will help your school save money.

[The average duplex rate for the NYC DOE is 14%](#)

A modest improvement in duplex of 10% would reduce the carbon footprint by over 435,000 pounds of CO₂ per year, and save the DOE over \$78,000 in paper costs annually.

[Lexmark printers 6 years and younger all have duplex capability. The following duplex initiatives can reduce paper consumption and save money:](#)

Setting duplex as your default setting on your printer

Educating end users about the benefit of duplex printing.

[For more information on how the DOE is focused on Sustainability check:](#)

<http://schools.nyc.gov/community/facilities/sustainability/about/>

Actions you can take to Save your School Money

- Use highest yield toner whenever possible to lower the cost per page.
- Consider replacing printers over 6 years old to optimize eco-friendly printer environment.
- Duplex multiple page documents when possible to reduce paper usage.

Printer details

Model	Serial Number	Age in Years	Utilization	ATS Printer	Avg Mono Pages	Avg Color Pages	Avg Monthly Volume
CSS10DE	502739945R1W0	2	11%		62	735	797

CS510DE	502739945R1T3	2	42%	1090	1873	2963
CX510DE	40635C6600CC0	5	15%	1030		1030
CX510DE	40635C6600CC2	5	14%	994		994
CX510DE	40635C6600C7M	5	55%	3861		3861
CX510DE	40635C6600157V	5	25%	1756		1756
CX510DE	40635C6600C9N	5	15%	1031		1031
CX510DE	40635C6600C8C	5	20%	1412		1412
CX510DE	40635C6600C83	5	11%	773		773
CX510DE	40635C6600158L	5	16%	1094		1094
CX510DE	40635C66001585	5	33%	2310		2310
CX510DE	40635C66001588	5				
CX510DE	40635C6600C85	5	28%	1944		1944
CX510DE	40635C6600C6T	5	38%	2629		2629
CX510DE	40635C6600C6N	5	58%	4033		4033
CX510DE	40635C6600C81	5	33%	2283		2283
CX510DE	40635C6600157T	5	0%	31		31
CX510DE	752747946RD5H	2	19%	143	1216	1359
CX510DE	752747946RD5Z	2				
CX510DE	40635C6600C6K	5	36%	2516		2516
CX510DE	40635C66001586	5	14%	965		965
CX622ADE	40635C660015BN	5	22%	2215		2215
MS510DN	7527079467V4B	6	0%	36		36
MS510DN	74635C6600NRX	4	31%	4378		4378
MS510DN	7527349469MPB	4	1%	159		159
MS510DN	752613944273H	4	0%	14		14
MS510DN	7527179468FYG	4	3%	353		353
MS810	502706945927H	6			Yes	
MS810	451420HH05659	7				
MX711	40635C6600BNL	4	1%	675		675
MX711	40635C6600BMX	4	3%	2064		2064
MX711	40635C6600BX4	5	1%	1109		1109
MX711	40635C6600BMT	4	2%	1434		1434
MX711	40635C6600BYN	5	2%	1242		1242
MX711	40635C6600BYF	5	2%	1632		1632
MX711	40635C6600BYK	5	3%	2067		2067
MX711	40635C6600BWX	5	4%	2846		2846
MX711	40635C6600BXD	5	2%	1367		1367
MX711	40635C6600BN6	4	2%	1855		1855
MX711	40635C6600BYD	5	5%	3964		3964
MX711	40635C6600BYH	5	2%	1427		1427
MX711	40635C6600BX2	5	2%	1251		1251
MX711	40635C6600BYC	5	1%	724		724
MX711	40635C6600BY2	5	2%	1797		1797
MX722ADHE	40635C6600C24	5				
MX722ADHE	40635C6600C2D	5	1%	958		958
MX722ADHE	40635C6600BZV	4	2%	1873		1873
MX722ADHE	40635C6600C08	4	3%	2534		2534
MX722ADHE	40635C6600C01	4	4%	3584		3584
MX722ADHE	74648190202RL	1	1%	651		651
MX722ADHE	74648450210GY	1				
X748	40635C6600C6G	5	9%	920		920
X748	40635C6600C6B	5	43%	4332		4332
X748	40635C6600C6H	5	70%	7003		7003
X748	40635C6600C6F	5	24%	2430		2430

<< End of Data >>

For more information regarding this snapshot, please contact your Lexmark team

Lexmark Team

CDW Team
CDW Sales Department – 800-705-4239

Title	Name	E-Mail	Phone
Client Executive	Mindy Maher	mmaher@lexmark.com	212-880-2837
Site Operations	Mark Ennis	mennis@lexmark.com	908-210-3030
Systems Engineer	TBD	TBD	TBD

Title	Name	E-Mail	Phone
Sales Manager	John Skidmore	john.skidmore@cdwg.com	(866) 687-3187
Sales Operations	Jon Gray	jongray@cdw.com	(203) 851-7133
		NYCDOE@cdwg.com	