

DIR-CPO-4438 Appendix C, Pricing Index

Lexmark International, Inc.

Monochrome, B&W MFD	
Volume Band M1	1 - 30 Pages Per Minute (PPM)
Volume Band M2	31 - 49 Pages Per Minute (PPM)
Volume Band M3	50 - 68 Pages Per Minute (PPM)
Volume Band M4	69 - 89 Pages Per Minute (PPM)
Volume Band M5	90 + Pages Per Minute (PPM)
Color and B&W MFD	
Volume Band C1	1 - 30 Pages Per Minute (PPM)
Volume Band C2	31 - 50 Pages Per Minute (PPM)
Volume Band C3	51 + Pages Per Minute (PPM)

Category	Sub-Category	DIR Customer Discount off MSRP
MPS	Volume Band M1 - Monochrome, B&W MFD	33.54%
	Volume Band M2 - Monochrome, B&W MFD	33.54%
	Volume Band M3 - Monochrome, B&W MFD	33.54%
	Volume Band M4 - Monochrome, B&W MFD	33.54%
	Volume Band M5 - Monochrome, B&W MFD	33.54%
	Volume Band C1 - Color, B&W MFD	33.54%
	Volume Band C2 - Color, B&W MFD	33.54%
	Volume Band C3 - Color, B&W MFD	33.54%
Related Services		12.00%
Accessories		35.00%
Service Level Agreement/ SOW	Change/Project Management/End of Engagement Transition Plan	35.00%
	Workflow Assessment/Tech support Help Desk Services/Training/LXK Support Services	20.00%
	Assessment Services/Moves/Changes/De-installation Services	30.00%
	Onsite Tech/Onsite OPS/Ops Specialist/LXK Toner Runner	15.00%
Miscellaneous/Other	Consumables (Toner Cartridges, Imaging Kits, Photoconductors, etc.)	35.00%
	Software & Software Support	20.00%
	BSD Toner Cartridges	20.00%